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book is written for undergraduate and postgraduate students of business administration who are pursuing courses in marketing, product portfolio management, new product development and product policy.

A Series of Plays Joanna Baillie, 1799

Consumer Behavior John C. Mowen, 2004 □□□□:□□□

Handbook on Brand and Experience Management Bernd Schmitt, David L. Rogers, 2008 This important Handbook explores new and emerging directions in both brand management research and practice. It encompasses a diverse set of approaches including the latest academic research offering new frameworks for understanding brand management, the researcher's perspective on current tools in practice by brand managers, new research and conceptual frameworks for understanding and managing customer experiences and recent empirical research and scale development in both brand and experience management. the book focuses on practical, managerial, and organizational best practices.

Consumer Behavior Nessim Hanna, Richard Wozniak, Margaret Hanna, 2009 . Introduction to Consumer Behavior. 2. Consumer Research. 3. Segmentation, Targeting, and Positioning. 4. Consumer Perception. 5. Consumer Learning and Memory. 6. Consumer Attitudes. 7. Motivation and Emotion. 8. Personality, Lifestyle, and Self-Concept. 9. Consumer Decision Making. 10. Communication. 11. Diffusion of Innovations. 12. Group Influence. 13. The Family and Generational Cohorts. 14. Personal Influence and Word-of-Mouth. 15. Social Class. 16. Culture and Microcultures. Name Index. Company Index. Gindex.

The Living Museum Jessica Yu, 2000-01 An examination of the extraordinary link between mental illness and great art.

Brand Failures Matt Haig, 2005 It's not just smaller, lesser-known companies that have launched dud brands. On the contrary, most of the world's global giants have launched new products that have flopped - spectacularly and at great cost. Haig organizes these 100 failures into ten types which include classic failures (e.g., New Coke), idea failures (e.g., R.J. Reynolds' smokeless cigarettes), extension failures (e.g. Harley Davidson perfume), culture failures (e.g., Kellogg's in India), and technology failures (e.g., Pets.com).

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